

Health Care Costs May Promise a Long, Hot Summer

By Connie L. O'Connell,
Commissioner of Insurance

Aside from national security, it may be *the* public policy issue of 2002: health insurance costs rising rapidly as governments, business and consumers search to find a solid solution. In Wisconsin, we have pointed with pride to our competitive insurance market and an uninsured rate that is the lowest in the country, innovative programs, such as BadgerCare and soon SeniorCare have come out of Wisconsin's laboratory for change. With escalating health care costs challenging access to health care it is time for another Wisconsin idea.

In this case, insurance costs are being driven by the cost of health care itself, which insurers have limited ability to affect. Managed care organizations in the Badger State had a .3% overall profit margin in 2001. As we talk about rising insurance rates, the underlying issues such as prescription drug costs, increased utilization and the state's traditionally poor Medicare reimbursement rate, have to be addressed.

The backbone of Wisconsin's economy is the small employer, and it's clear that rising health care costs are beginning to threaten opportunities for growth. Recruitment and retention of good

employees is based not only on salary but on benefits such as health insurance, which some can no longer afford. The result is that employees are seeing their employment packages shrink and employers are fighting to stay in the black.

Wisconsin's efforts to provide affordable health insurance to all its residents is also being challenged. The Medicaid, BadgerCare and, soon, SeniorCare programs must all take into account the rising cost of health care. Governor Scott McCallum has vowed not to balance the state budget at the expense of state

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Health Care Costs...

residents' health and has declared these programs off limits for budget cuts.

At the OCI, we have relied upon a competitive insurance model to keep prices under control. Competition is still the major lever over insurance premiums, but as other forces push all prices higher, we need to consider a broad range of innovative solutions. So, what have we done – and what are we going to do – about it?

On April 29, I hosted the Governor's Medicare Reimbursement Summit here in Madison to gather together a variety of players in the Medicare community. It was an initial effort to get providers, regulators, business people and

consumers on the same page in discussing the federal government's underfunding of Wisconsin Medicare providers. Low funding here means insurance prices are higher for everyone else.

As Governor McCallum said last month, "Current inequities in the methodology used by the federal government to reimburse hospitals, physicians, insurers and other health care providers have had a dramatic and negative impact on the tax burden and health care costs in Wisconsin." He added, "...the shortfall has been estimated to be as much as \$1 billion annually."

The summit was well attended and a first step to building momentum for a statewide response to the problem.

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Washington needs to hear us now. And when it does, we need to have a plan ready to create real change in the system.

Part of the plan will come this summer when the summit report appears. I

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Licensed Agent Data

In May, the OCI made licensed agent data, previously available only by paper orders or diskettes, available on its Web site. Licensed agent data is now free of charge and available in two forms: an all-agent listing and a listing of agents by company appointment.

Providing this regularly requested information on the Internet helps to make the information available more easily, quickly and cheaply. It also holds down the OCI's administrative costs.

Files are formatted as text files that are

delimited by fixed columns.

Please see <http://oci.wi.gov/agentlic/agntlists.html> for more details and also access to the files.

Requests for customized data are discussed on the Web page.

Please note that these files are made available "as-is" and no support will be provided in the use of, or translation of the data. Data will be updated monthly.

Governor signs Diabetes Bill

On April 17, 2002, Governor Scott McCallum signed into law Senate Bill 250 (SB 250), which relates to insurance coverage of prescription medications used to treat diabetes.

The bill, introduced by Senators Rodney Moen and Roger Breske, requires every disability insurance policy which provides coverage of expenses incurred for the treatment of diabetes to provide coverage for expenses incurred for prescription medication used in the treatment of diabetes. This requirement will be subject to the same exclusions, limitations, deductibles and coinsurance provisions of the policy as other covered expenses.

Wisconsin Act 82 – formerly SB 250 – becomes effective for all disability insurance policies that are issued or renewed after January 1, 2003. For more information on Wisconsin Act 82 please contact the OCI's Mike Honeck at (608) 266-0097. Text of the act is available on the Internet at <http://www.legis.state.wi.us/2001/data/acts/01Act82.pdf>

Winnebago Flood Plain Info

The Winnebago County Zoning Office will provide assistance to persons inquiring about flood plain property within the *unincorporated* area of the county. The information must be obtained in person in order to locate the property. The following information may be provided:

- Community number
- Panel number
- FIRM suffix
- Date of the FIRM's index (cover panel)
- Base flood elevation
- Elevation datum system
- Copies of elevation certificates

General office hours are from 8 to 10 a.m. and 1 to 2 p.m. on weekdays. Appointments may be made for other hours.

W. I. N.

Wisconsin Insurance News is published quarterly by the Office of the Commissioner of Insurance, State of Wisconsin, to inform interested parties about Wisconsin's insurance market and its regulation.

Governor:
Scott McCallum

**Commissioner
of Insurance:**
Connie L. O'Connell

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Commissioner Joins a CARFRA Work Group to Consider Life Products

Commissioner Connie L. O'Connell was asked recently by the National Association of Insurance Commissioners (NAIC) to serve as Vice-Chair of a work group to develop model legislation for an interstate compact for the review and approval of insurance products sold primarily by life insurers.

The NAIC now has in place CARFRA (Coordinated Advertising Rate and Form Review Authority) which is designed to provide a structure for "one-stop" regulation for insurers. The new work group – part of CARFRA – will consider life insurance, disability insurance, long term care insurance and annuities for the compact.

Many products sold by life insurers have evolved to become primarily investment products. These products compete directly with other financial products sold by banks, investment brokers and other financial institutions. In order for life insurers to successfully compete with these financial institutions, they need to be able to quickly respond to changing market conditions. On a national basis, the current regulatory structure for policy form review and approval of certain products does not consistently allow life insurers to respond to market conditions on a timely basis.

In accordance with its Statement of Intent, the NAIC has begun to develop

model interstate compact legislation that could be introduced in states during the 2003 legislative session. The compact would allow life insurers to file certain policy forms in one central location. Once a form has been approved at the central location, it could be sold in all states that are members of the compact. Members of the compact will develop a uniform set of review criteria for the policy form filings.

Starting with this issue, *Wisconsin Insurance News* will be produced in a horizontal format to make it easier to read on a computer monitor. Please send comments or suggestions to the editor at information@oci.state.wi.us

Steve Mueller: the OCI's Investigative Attorney

By Kyle Richmond
OCI Public Information

Regular WIN readers might be familiar with Steve Mueller. An OCI attorney who specializes in agent misconduct investigation, he plays a visible role in reminding insurance agents of their responsibilities towards client-investors – especially senior citizens.

Mueller has written articles for WIN about investigations of investment scams involving unregistered securities sold by Wisconsin insurance agents. He's assisted with more than one recent investigation that has put a Wisconsin insurance agent behind bars.

"We had an agent arrested here once and a recent search warrant I assisted

with helped put another in jail," Mueller said.

Mueller's background of social and legal experience paints a logical backdrop for his current work. He started out of college as a social worker in child protective services in Milwaukee County, went to law school, and then worked in the Sheboygan County District Attorney's office for several years. He moved from there to the state's Commissioner of Securities office (now part of the Department of Financial Institutions) where he became chief of the Enforcement Division. Mueller moved to the insurance commission in 1996.

Mueller's time in Sheboygan gave him experience in investigation and

Eye on OCI



prosecution of white-collar crime. That, along with his years looking at securities fraud, gives him a perspective unique to the OCI.

"I've been given a lot of freedom here to continue using my criminal and securities law experience – and my contacts with DFI and law enforcement – while pursuing agent violations," Mueller said. "My past connections help with investigation of agent misconduct in areas other OCI staff may not be as familiar with, like viatical settlements and promissory notes."

He has recently concentrated on fraud carried out on senior citizens, and some

of his work has yielded stories about lost life savings. Investigative tools available to the



OCI's attorneys includes the power to subpoena, interview licensed insurance agents, and ask for documents or testimony.

"If they refuse give information, that in itself can be a violation of insurance law," he said.

Speaking engagements with various groups are also part of Mueller's responsibilities. He prefers to "go on the

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road" to conduct personal interviews with victims, especially those who are elderly.

"One of the major parts of our job is educating people," Mueller said.

Section Ins 6.60 of the state administrative code – "regulations concerning agent transactions with clients" – is one of Mueller's cherished accomplishments, he said. He wrote the code changes unveiled in February.

As he talks about the elderly clients he has interviewed and the money they have lost to ill-advised investments recommended by insurance agents, Mueller is visibly moved by his work. He said when he leaves state government, he intends to continue helping vulnerable older people with advice about financial protection issues in a volunteer capacity.

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believe it will include at least three points of action:

- A call for the business community – employers small and large – to politically engage and become a proactive force in spotlighting the Medicare reimbursement rate problem
- A move to build a coalition with other states that also get the short end of the Medicare funding stick
- A suggestion for Wisconsinites to become more tenacious and, perhaps, just plain louder in pressing our argument in Washington

...Health Care Costs in 2002

Governor McCallum has initiated the next step in directing DHFS Secretary Phylis Dube and me to convene regional listening sessions. The Governor wants to hear from Wisconsin's citizens. He wants to hear from employers about what successes in holding down costs and what tools they need to more effectively shop for coverage. He wants to hear from health plans about design changes that can stem utilization growth. He wants to create a dialog with consumers to understand the challenges they face and identify actions they can take to reduce expenses.

The give-and-take I expect should help

us identify trends and share creative ideas to attack the health care cost spiral. A report will be presented by the end of the year.

This question of health care and health insurance costs likely will continue to dominate discussion this summer, fall and winter. If we in Wisconsin build a larger cost containment "movement," our state may again be able to offer a problem-solving model to our neighbors around the country. Even in an election year – when politics often limit policy development – we must vigorously push for answers. I encourage you to be involved in the discussion.

Summer 2002 Licensing Update for Wisconsin Insurance Agents

On-line Licensing and Letters of Certification

As part of our on-going initiatives to automate our licensing processes, we are now able to offer the following services over the Internet.

Nonresidents can now apply electronically in Wisconsin. Anyone wishing to apply using this option can log on to www.sircon.com and simply follow the prompts. These applications are generally processed within 5 working days.

Residents can order home state letters of certification by logging onto www.sircon.com. Certifications are

printed immediately after they are ordered and dropped in the mail the same business day.

Continuing Education

Basic Requirements

All agents who hold a license in any of the major lines of property, casualty, personal lines P&C, life, accident and health insurance, or the limited line of automobile, must meet the continuing education requirements. ***Course credits may be completed at any time during the two-year period.***

The 2001-2003 reporting period began

January 1, 2001. Agents originally licensed **prior** to January 1, 2001, in the lines identified above are required to complete 24 continuing education credit hours between January 1, 2001 and February 15, 2003. Agents originally licensed **after** January 1, 2001, are required to complete the requirements between January 1, 2003 and February 15, 2005. Each agent's reporting period is identified on his or her individual license copy. Carryover of credits from one reporting period to another is not allowed.

Reminder: If you completed your requirements prior to January 1, 2001 for the 1999-2001 reporting period,

classes you completed between January 1 and April 16, 2001 have been banked for the 2001-2003 reporting period.

A list of approved providers and courses is available at ASI's Web site through a link at OCI's Web site by logging on to oci.wi.gov, then click on "Agent" followed by "Continuing Education for Insurance Agents." Or, you can log on directly to www.asivcs.com.

Internet and FaxBack Transcripts Available from ASI

ASI has two ways to assist agents in determining their progress toward

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meeting the continuing education requirements. To request your most current Licensee Continuing Education Transcript, you can use either of the following options:

Call ASI's Transcript FaxBack System toll-free at (877) 687-8886. You will be required to provide your Wisconsin license number. Once the license number is verified, your latest transcript will be transmitted to the fax number of your choice.

Log on to www.asivcs.com. Click on "Insurance Professionals" and select Wisconsin Insurance. Under Continuing Education Services, click on "Licensee Course Transcript," and enter your Wisconsin license number and last name. You will be able to view and also print your transcript.

The transcript will permit you to take any action that is necessary to add, delete, or change information that is inaccurate. To correct credit discrepancies, agents are required to contact their continuing education provider(s) directly. These discrepancies can only be resolved between the agent, the provider and ASI.

Resident Requests for Waivers from Continuing Education Requirements

Section Ins 28.05, Wis. Adm. Code identifies that continuing education requirements may be waived in writing by the commissioner for good cause shown. "Good cause" includes long-term illness or incapacity, serving full-time in the armed forces of the United States of America on active duty outside of the state of Wisconsin during a substantial part of the biennium, and other

emergency situations deemed appropriate by the commissioner. Requests for waivers by resident licensees of continuing education requirements shall be made in writing in a form and manner prescribed by the commissioner, and shall be submitted to the commissioner no later than 90 days prior to the end of the biennium for which such waiver is requested. Any waiver granted pursuant to this section shall be valid only for the biennium for which waiver application was made.

Therefore, in order to qualify for a waiver for the 2001-2003 reporting period, a completed waiver form, including any required documentation, must be received no later than November 1, 2002. You can receive a waiver form by contacting ASI at (800) 274-4679.

Who to Call

Contact ASI for answers to general questions, to gain information on course availability, and to confirm if credits have been banked in an agent's individual record. They may be reached at (800) 274-4679. *Reminder: Dial the (800) prefix whenever using this number.* You may also fax your request for continuing education information to ASI at (610) 617-0927.

Change of Resident Address

If you have a **resident** address change, please notify the Agent Licensing Section in writing at **P.O. Box 7872, Madison, Wisconsin 53707-7872**, by fax at **(608) 264-8115**, or by e-mail at agentlicensing@oci.state.wi.us. Telephone requests for change of address are not accepted.

Technical Changes to Wisconsin Insurance Statutes Took Effect in April

By Jim Guidry
Legislative Liaison

On April 10, 2002, Governor Scott McCallum signed into law Senate Bill 375 (SB 375), which relates to technical changes to insurance statutes.

Introduced by Senator Roger Breske and co-sponsored by Representative Phil Montgomery on behalf of the OCI, SB 375 makes numerous changes to correct and update insurance statutes.

Specifically, the bill makes the following changes to insurance statutes:

- Allows the OCI to adopt incorporated references to changes in regulatory materials adopted by the National Association of Insurance Commissioners (NAIC). This change would not apply to model acts or regulations that have been adopted by the NAIC.
- Clarifies the definition of extraordinary dividend for life insurers. The change refers to calculations used in the determination of the existence of an extraordinary dividend. Current statute contains a reference to a non-existing calculation.
- Clarifies that the State Life Fund

and the Local Government Property Insurance Fund are subject to the state Open Records law.

- Clarifies to current administrative rule requirements in Ins 13.09, that a town mutual insurer may be required by the office to carry reinsurance in an amount specified by the Commissioner.
- Creates a requirement that insurance agents who do business with an unlicensed insurer are accountable for their actions and gives the OCI rule-making authority for taking action against such agents.

- Removes the requirement that premium taxes collected from surplus lines insurers must be kept in a separate account. However, by statute, the insurer and/or agent must still forward such taxes to the state.
- Permits the Commissioner of Insurance to issue temporary agent licenses to life insurance agents as well as other agents and extends the period for which a temporary license can be issued from 3 months to 12 months.

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- Clarifies existing language on the Commissioner's ability to refuse to issue or renew licenses to individuals with delinquent taxes or child support obligations.
- Clarifies the provision that claims for chiropractic services submitted to any type of insurer are overdue after 30 days does not apply to workers compensation (WC) insurers and most other property and casualty (P&C) insurance.
- Changes current law to clarify that the valued policy law (VPL) only applies to real property that is primarily used as a dwelling and excludes commercial property.
- Establishes the uniform renewal date for licenses of viatical settlement brokers and providers as July

1 of each year.

- Establishes that the statute of limitations for an action brought against the Patients Compensation Fund is the same as for any other primary medical malpractice insurer.
- Changes the requirements for insurers to notify claimants of their right to obtain independent review.

Wisconsin Act 62 – formerly SB 375 – became effective on April 24, 2002. Independent review notification takes effect on June 15. For more information contact the OCI's Eileen Mallow at eileen.mallow@oci.state.wi.us. Text of the act is on the Internet at <http://www.legis.state.wi.us/2001/data/acts/01Act62.pdf>



Q. It appears to me that most every state in the nation is now accepting continuing education credits for self-study CE courses. Why is it that Wisconsin does not allow this unless you are studying to obtain a designation such as CFP? What needs to be done to get self-study courses approved for WI CE for insurance agents? If someone thinks self-study is a bad idea, please explain why! If the roadblock is the current Wisconsin law, what is the most efficient way to get the law changed so that someday Wisconsin can accept at least some self-study courses.

A. The continuing education requirements came into existence in January 1996. When first promulgated, the law only allowed approval of self-study courses that lead to the specific designation programs identified. In 1998 the rule was expanded to include maintenance courses for the designation programs as well. All of the courses currently approved require passage of a proctored examination before credit is granted. Rules are promulgated by the Commissioner and reviewed by the Legislature. Attempts have been made in the past to expand the use of self-study courses and have met with opposition from the local agent associations. You can write to the Commissioner and ask that the rule be revisited, and include suggestions.

Independent Review Process Available on June 15

By Barbara Belling
Managed Care Specialist

The independent review process becomes operational for Wisconsin consumers on June 15, 2002. By that date, all insurers offering health benefit plans must have prepared and sent the required notices to their insureds regarding the right to seek independent review by a certified independent review organization (IRO). A technical bulletin that highlights the requirements that insurers must use to establish internal grievance procedures and independent review procedures was issued on April 26, 2002. It is available on OCI's Web

site at <http://oci.wi.gov/bulletin/0402iro.htm>.

The independent review process provides consumers with an opportunity to have a medical professional with no connection to their health plan review the health plan's adverse determination or experimental treatment determination. The consumer may choose the IRO from a list of review organizations certified by OCI as being unbiased and independent. In most cases, the consumer must complete the health plan's internal grievance process. The consumer then sends the review request to the health plan, which must forward the request and all related documents to the IRO for a

review by a medical professional who is an expert in the treatment of the consumer's medical condition. The IRO has the authority to determine whether the services must be covered by the health plan. Agents who are assisting individuals with this process should contact the insurance company with any questions about specific procedures.



Administrative Actions



In many of the proceedings listed below, the Respondent denied the allegations but consented to the actions. Detailed information regarding the proceedings is available from the OCI Legal Unit. The following are actions completed from January 2002 through March 2002.

Agents

Jeffrey J. Adamec

4010 S. Katherine Dr., New Berlin, WI 53151
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. March 2002

James J. Bethel

P.O. Box 451, Spooner, WI 54801

Continued below in the left column

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. Bethel did not appear at the hearing or prehearing. January 2002

Christina L. Blake

2802 Jason Ave. Apt. 2, Schofield, WI 54476
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. March 2002

Kevin J. Blake

2802 Jason Ave. Apt. 2, Schofield, WI 54476
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. March 2002

Gerald Wayne Bradford

751 Adams St., Rockton, IL 61072
Paid a forfeiture of \$1,000.00. This action was based on allegations of failing to report actions against him by the state of Illinois and the National Association of Securities Dealers. February 2002

Denise Marie Bretz

2351 W. Sonoma Ave., Stockton, CA 95204
Has had her application for an insurance license

denied. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding judgment of bankruptcy. January 2002

Gino J. Carini

Lawyers Title, 21075 Swenson Dr. # 900, Waukesha, WI 53186
Has had his application for an insurance license denied. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding a criminal conviction. January 2002

Mary Kaye Carroll

391 17th Ave. N., Wisconsin Rapids, WI 54495
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. March 2002

Kevin Eugene Chambers

8218 Solano Bay Loop # 628, Tampa, FL 33635
Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of California on an insurance license application. January 2002

Thomas L. Croft

902 Gerald Ave., Beloit, WI 53511
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. January 2002

Patrick J. Cunningham

1043 W. 185th Pl., Naperville, IL 60430
Has had his application for an insurance license denied. This action was based on allegations of failing to disclose administrative action taken by the state of Indiana on an insurance license application and failing to respond to a request for information. January 2002

David Russell Delozier

13451 Bryson, Van Nuys, CA 91402
Paid a forfeiture of \$200.00 and has had his insurance license revoked. This action was based on allegations of failing to report a felony criminal conviction on his original application. Delozier did not appear at the hearing or prehearing. February 2002

Doris M. Fisher

P.O. Box 1076, Green Bay, WI 54302
Has had her insurance license revoked. This action

was based on allegations of failing to pay Wisconsin delinquent taxes due. January 2002

Robert N. Froment

19275 Stone Oak Pky., P.O. Box 817, San Antonio, TX 78258
Has had his application for an insurance license denied. This action was based on allegations of failing to pay past child support due and no response to a request for information. January 2002

Richard N. Gardner

P.O. Box 342, Mukwonago, WI 53149
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. March 2002

Jane A. Gerbig

W12379 Gerbig Rd., Marion, WI 54950
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. March 2002

Igor A. Golovin

209 Williamsburg Dr. Apt. 8, Thiensville, WI 53092

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Has had his application for an insurance license denied. This action was based on allegations of failing to respond to a request for information relating to felony or misdemeanor convictions. January 2002

Maurice O. Hart

841 W. Morton #23, Jacksonville, IL 62650
Agreed to pay a forfeiture of \$250.00 and agreed to respond promptly to all written inquiries from OCI. This action was based on allegations of a criminal conviction and no response to request for information. February 2002

Corey Hedgspeth

4265 Van Buren St., Gary, IN 46408
Has had his application for an insurance license denied. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding nondisclosure of previous Wisconsin administrative action. January 2002

Jeff A. Huston

60686 CSAH 28, Litchfield, MN 55355
Has had his application for an insurance license

denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Minnesota on an insurance license application. February 2002

Collin D. Jeschke

492 S. Lake Dr., Watertown, SD 57201
Has had his application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to an insurance marketing type activity and failing to respond to a request for information. January 2002

James Jimenez

9216 S. Roadrunner St., Highlands Ranch, CO 80129
Paid a forfeiture of \$250.00 and was ordered to respond promptly to all inquiries from OCI. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding judgment for overdue monies or bankruptcy. March 2002

Andre T. Keller

11653 Main St., P.O. Box 138, Stitzer, WI 53825
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. January 2002

Douglas L. Sanford

1309 N. 21st St., Bismarck, ND 58503
Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of South Dakota on an insurance license application. January 2002

Chris N. Schwarck

13597 Thrush Ave., Mason City, IA 50401
Has had his application for an insurance license denied. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding nondisclosure of administrative actions taken by the states of Colorado and Iowa on an insurance license application. January 2002

James D. Stevenson

12629 Fillyside, Dunlap, IL 61525
Agreed to pay a forfeiture of \$250.00 and agreed to report any administrative action regarding an occupational license as required by Ins 6.61(16), Wis. Adm. Code. This action was based on allegations of failing to report an administrative action taken by Illinois in 1999. January 2002

Natie N. Lancaster

905 N. Walnut Ave., Marshfield, WI 54449
Has had her application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities and administrative action taken by Wisconsin Department of Health and Family Services, Caregiver Misconduct Registry. January 2002

Mark R. Laemmrlich

1856 Cricket Ct., Neenah, WI 54956
Has had his application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities and administrative action taken by the state of Wisconsin, Department of Regulation and Licensing, Funeral Director Examining Board and not promptly responding to an OCI request for information. March 2002

Nicolas A. Liogas

34181 N. Rt. 45, Grayslake, IL 60030
Agreed to pay a forfeiture of \$250.00 and agreed to report any administrative action regarding an occupational license as required by Ins 6.61(16), Wis. Adm. Code. This action was based on

John A. Titterington Sr.

10897 Pinewood Dr., Parker, CO 80138
Has had his application for an insurance license denied. This action was based on allegations of failing to disclose administrative actions taken by the states of Wisconsin, Idaho, Nebraska, and Iowa on an insurance license application. January 2002

William T. Tucker

12901 W. Wyndridge Dr. # 104, New Berlin, WI 53151
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. March 2002

Reynaldo X. Velez Jr.

1145 W. Baseline Rd. # 1037, Tempe, AZ 85283
Has had his application for an insurance license denied. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding child support obligation arrearage. January 2002

Paul A. Venema

4155 Finch Ln., Delavan, WI 53115
Has had his application for an insurance license denied. This action was based on allegations of a

allegations of failing to report an administrative action taken by Illinois in 1999. January 2002

William J. Martin

W338 S5048 Fox Hollow Dr., Dousman, WI 53118
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. March 2002

Linda McKenna

2319 W. Tripoli Ave., Milwaukee, WI 53221
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. January 2002

Thomas L. McMahon

1645 Preble Ave., Green Bay, WI 54302
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. March 2002

Jeffrey P. Murphy

4028 Amherst, Janesville, WI 53546
Has had his license summarily suspended. This action was based on allegations of misappropriating

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of premiums from customers. January 2002

Judy C. Paul

1924 River Park Ct., Wauwatosa, WI 53226
Has had her license summarily suspended. This action was based on allegations of utilizing premiums for own use and not submitting applications to the insurer. January 2002

Barbara J. Porter

1530 E. 8th St., Superior, WI 54880
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. January 2002

Eddie G. Reierson

1920 Wilson Ave., Oshkosh, WI 54903
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. January 2002

Julie L. Samuels

2732 Allouez Ave., Green Bay, WI 54311
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. January 2002

criminal conviction substantially related to insurance marketing type conduct. February 2002

Gregory J. Walsh

3002 164th Pl. N., Clearwater, FL 33760
Has had his application for an insurance license denied. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding nondisclosure of administrative action taken by the state of Florida on an insurance license application. January 2002

John A. White

805 S. 7th St., P.O. Box 3233, La Crosse, WI 54602
Has had his application for an insurance license denied. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding civil judgments or bankruptcy. January 2002

Gary L. Wilson

P.O. Box 39, Coon Valley, WI 54623
Paid a forfeiture of \$500.00 and was ordered to truthfully answer all questions on insurance applications. This action was based on allegations

of failing to disclose a 1976 criminal conviction on an insurance application. February 2002

Companies

Allstate Indemnity Company

3075 Sanders Rd. Ste. H1B, Northbrook, IL 60062
Paid a forfeiture of \$500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. January 2002

Aon Home Warranty Services, Inc.

1000 Milwaukee Ave., Glenview, IL 60025
Paid a forfeiture of \$500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2002

Automotive Warranty Services, Inc.

1000 Milwaukee Ave., Glenview, IL 60025
Paid a forfeiture of \$500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2002

Continental Casualty Company

CNA Plaza, Chicago, IL 60685

Agreed to pay a forfeiture of \$2,500.00 and agreed to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI and failing to promptly comply with an order. January 2002

Employee Benefit Plan Administration, Inc.

263 Drakeside Rd., Hampton, NH 03842

Agreed to pay a forfeiture of \$500.00. This action was based on allegations of failing to respond promptly to OCI regarding the cancellation of their performance bond and failing to obtain and maintain a performance bond. February 2002

Future Benefits of Wisconsin, Inc.

P.O. Box 7, Oregon, WI 53575

Was ordered to cease and desist conducting an insurance business and cease from associating with Jeffrey Murphy and Future Benefits of Wisconsin, Inc. This action was based on allegations of marketing firm associated with theft from customers and misappropriation of premiums. January 2002

Metropolitan Insurance and Annuity Company

P.O. Box 350, Warwick, RI 02887

Paid a forfeiture of \$2,500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI and failing to promptly comply with an order. January 2002

Metropolitan Life Insurance Company

334 Madison Ave., P.O. Box 633, Convent Station, NJ 07961

Paid a forfeiture of \$2,500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI and failing to promptly comply with an order. January 2002

Prudential Insurance Company of America, The

213 Washington St. 9th Fl., Newark, NJ 07102

Paid a forfeiture of \$500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2002

Prudential Insurance Company of America, The

213 Washington St. 9th Fl., Newark, NJ 07102

Paid a forfeiture of \$1,000.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2002



Reminder to Agents

Agents are required by statute to notify the OCI of a **residential** address change within 30 days. Failure to do so may result in revocation of a license due to nonpayment of the biennial regulation fee.

Relicensing requires retesting for resident agents. Retesting requires the completion of prelicensing education.

If you have an address change, please notify the Agent Licensing Section in writing at **P.O. Box 7872, Madison, Wisconsin 53707-7872**, by fax at **(608) 264-8115**, or by e-mail at **agentlicensing@oci.state.wi.us**. Changes of address by telephone are not accepted.



To contact the OCI

**Office of the Commissioner of Insurance
121 E. Wilson Street
P.O. Box 7873
Madison, Wisconsin
53707-7873**

(608) 266-8699 (agents)
(608) 266-3585 (general)

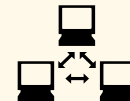


http://oci.wi.gov

(608) 264-8115 (market regulation)
(608) 266-9935 (general)



agentlicensing@oci.state.wi.us
information@oci.state.wi.us
marketreg@oci.state.wi.us
financial@oci.state.wi.us
legal@oci.state.wi.us



New Coverage Outline Available for Health Insurance Risk Sharing Plan

A new HIRSP Outline of Coverage is now available. Agents are strongly encouraged to review the new outline prior to providing clients with assistance and information about the HIRSP program. Agents should discontinue using and discard all old copies (dated 5/99) of the HIRSP Outline of Coverage.

The new HIRSP Outline of Coverage includes information about:

- HIRSP eligibility (pages 5-8).
 - HIRSP covered and noncovered services (pages 8-11).
 - HIRSP plans (pages 11-12 and 14-15).
 - Renewal and termination requirements (pages 13 and 16).
 - How to apply for HIRSP (pages 16-19).
 - Frequently asked questions about HIRSP (pages 20-26).
- Agents may obtain copies of the Outline of Coverage by:
- Calling HIRSP Customer Service at (800) 828-4777 or (608) 221-4551.
 - Sending a request to HIRSP by

fax to (608) 226-8770 or by mail to HIRSP, 6406 Bridge Rd Ste. 18, Madison WI 53784-0018.

- Downloading a copy from the HIRSP Web site at www.dhfs.state.wi.us/hirsp/index.htm. In addition, copies of HIRSP's premium rate tables, application forms, and other information are also available at the same site.

**Please note:
Here is an extra page
of the Summer 2002
Wisconsin Insurance
News. The above
article was overlooked
during publication.**